

CLARIFICATION MEETING FOR ENQUIRY NUMBER: E3460DXKZNOU

THE MANUFACTURE, TEST AND SUPPLY OF ESTIMATED QUANTITIES OF WIRE STRANDS AND ELECTRICAL WIRE FOR CENTRAL EAST CLUSTER (KWAZULU-NATAL AND FREE STATE OPERATING UNITS) ON AN AS-AND-WHEN REQUIRED BASIS FOR A PERIOD OF THIRTY-SIX (36) MONTHS.

Date: 09 September 2026

Venue: MS Teams

Time: 13h30



Item	Presenter
Opening, Welcome & Apologies	Malungi Sibiya
Evacuation & Safety Awareness	Malungi Sibiya
Introduction	Eskom Team
Commercial	Malungi Sibiya
Technical	Zane Evan
Contracts Management	Nosizo Mathenjwa
SDL & I	Gwen Alexander
Safety	Khumbu Mkhasibe
Environmental	Benito Williams
Quality	Khelinah Dhlamini

Agenda cont.

Item	Presenter
General / Questions	All
Closure	Malungi Sibiya

- To assist Tenderers in understanding the requirements for this tender.
- To explain the evaluation phases which the tender will be subjected to, and the implications of the evaluation process.
- To assist the Tenderers with compiling the tender documents.

Note: This is **NOT** a compulsory clarification meeting, Tenderers who did not attend this meeting **will be allowed** to submit their tenders.

- Enquiry Number: **E3460DXKZNOU**
- The deadline for submission of the tender is **10h00am on Wednesday, 30 SEPTEMBER 2026**
- Please note it is the responsibility of the Tenderer to ensure that the response is submitted before the closing time.
- The tender validity period is 180 days from the closing date and time.
- Tenders are to be submitted electronically via the Eskom E- tendering site by the stipulated closing date and time.
Link - <https://eTendering.eskom.co.za>

- The Eskom *Representative* is:

Malungi Sibiyi (Buyer)

Tel: 033 395 7002

E-mail: GumedeLC@eskom.co.za

- Clarifications/Queries are to be submitted in writing to the Buyer. No telephone calls will be accepted for queries regarding this tender. Tenderers are requested to include the enquiry/tender number in the subject line of their email.
- The closing time for clarification of queries is five (5) working days before the deadline for tender submission.
- All clarifications and questions will be published on National Treasury's e-tender portal & Eskom's tender bulletin.

- There are six sections of the tender pack - **Documents are to be uploaded in the relevant Folders/Sections on the e-Tendering platform.**
- The sections are as follows:
- Section 1: Commercial and Financial Requirements
- Section 2: Technical Requirements
- Section 3: SDL&I Requirements
- Section 4: Quality Requirements
- Section 5: Safety Requirements
- Section 6: Environmental Requirements

It is the responsibility of the tendering party to ensure all the required documentation is downloaded, completed and submitted timeously in the relevant folders as stated above.

- The outcome may result in a contract being awarded to one supplier per line item. However, to protect the business and better ensure availability of supply, should the tender evaluation result in more than one, commercially, and financially acceptable supplier per line item, then the result will be the award of two suppliers per line item
- The details of the split are on pages 4-5 of the invitation to tender.

The evaluation process will comprise of the following steps and criteria:

- Step 1 - Basic Compliance
- Step 2 - Functionality
- Step 3 – Price and Preference
- Step 4 - Contractual requirements

- The evaluation of tenders will be conducted by the cross functional team consisting of Commercial, Technical, SDL&I, Contracts Management, Safety, Quality, Environmental and Finance.
- Feedback on successful / non-successful tenderers will be communicated at the end of the process.
- Regret letters will be uploaded on Eskom's tender bulletin and National treasury's e-Tender portal.

- The basic compliance requirements for this Invitation to Tender are:

Commercial Mandatory Returnable (Disqualifiable)

These returnables are required to be submitted with the tender at Tender closing date and time. If not submitted by tender closing the tender will be disqualified.

- Inability to meet the eligibility criteria for a tenderer.
- Upload a signed NEC3 Supply Contract with pricing and acceptance of the terms and conditions of the contract.

Note: A tenderer's failure to upload the mandatory tender documents at stipulated deadlines will render the tender non-responsive.

Step 1: Commercial Compliance Cont.

Commercial Mandatory Returnable (Non - Disqualifiable)

These returnable are also required to be fully completed, signed and submitted with Tender at Tender closing date and time, however, if not submitted by Tender closing, the Procurement Practitioners may request in writing the outstanding returnable to be submitted within five (5) working days. If the requested returnable (s) are not fully completed, signed and/or received by the Procurement Practitioner within five (5) working days of the request; the tender will be disqualified.

The table below depicts the non-disqualifiable items:

• Annexure A - Authorisation form. • Annexure B – Acknowledgement form. • Annexure C - Tenderer's particulars form. • Annexure D - Integrity Declaration form. • Annexure G1 - Fully complete and sign the SBD 6.2 Invitation to bid form in the invitation to tender. • Annexure G2 - Annexure C Local Content Declaration-Summary Schedule • Annexure G3 - Annexure D Imported Content Declaration – Supporting Schedule to Annexure C	• Annexure G4 - Annexure E Local Content Declaration-Supporting Schedule to Annexure C • Annexure H - Fully complete and sign the SBD1 Invitation to bid form in the invitation to tender. • Annexure I - Fully complete and sign the SBD 6.1 preference claim form in the invitation to tender. • Annexure J - Fully complete and sign the SBD 4 Bidders Disclosure form in the invitation to tender. • A completed and signed E-tendering Training Acknowledgement form. • Annexure E - A completed and signed CPA Requirements for Local Goods/Services form. • Annexure F - A completed and signed CPA(IG) for Foreign Goods/Services
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NOTE: All documents need to be **completed and signed** where applicable.

Step 1: Commercial Compliance Cont.

Commercial Mandatory Tender Returnable for Contract Award

The requested returnable (s) are required to be received by the Procurement Practitioner by contract award; failure to provide the document will deem the tender non-responsive.

- CSD Registration (MAAA Number)
- Valid Tax Clearance Status / Tax Pin

Step 2 – Functionality/Technical Evaluation

Compliance to functionality requirements is mandatory (have to be met) to be considered for further evaluations.

- The various mandatory requirements applicable to each line item can be found on the applicable technical evaluation standards.
- Detailed criteria will be presented by the Technical Lead.

The evaluation of price and preference will be conducted in terms of the Preferential Procurement Policy Framework Act (“PPPFA”): Preferential Procurement Regulations 2022.

- Either the 80/20 or 90/10 principle will be applied to rank tenderers. The lowest acceptable tender will be used to determine the applicable preference system.
- A maximum of 80 or 90 points will be allocated for price.
- The formula mentioned in the invitation to tender will be utilized to calculate the points scored for price.
- A maximum of 10/20 points may be awarded to a tenderer for the specific goal specified for the tender.
- Allocation of preference points will be according to B-BBEE contribution.
- Tenderers are required to submit certified and valid B-BBEE status level verification certification, together with their bids to substantiate the B-BBEE claims.
- Failure on the part of the supplier to submit supporting documents/proof of specific goals for purposes of evaluation and scoring by tender enquiry closing will not result in disqualification. The tenderer will, however, be scored zero for specific goals for purposes of PPPFA scoring and ranking.

NOTE: All contractual requirements must be submitted with the tender by the closing deadline to facilitate evaluation.

- Tenderers still in the running for this contract will be evaluated in terms of their contractual requirements. Should they not pass the initial evaluation they will be advised of their shortcomings and have seven (7) working days in which to correct their shortcomings or submit the outstanding documents.
- Failure to correct the shortcomings or submit the outstanding documents within the stipulated time will result in the tender being deemed unacceptable in terms of their contractual requirements and will not be evaluated further.
- The contractual requirements stated in the tender are not required for scoring but are prerequisites for contract award. The contract will not be awarded until these requirements are met.

- TO BE PRESENTED BY THE RELEVANT LEADS

Contractual requirements entail the following sections:

- SUPPLIER DEVELOPMENT LOCALISATION AND INDUSTRIALISATION (SDL&I)
- SAFETY
- QUALITY
- ENVIRONMENTAL and
- FINANCE

- No correction fluid to be used on the enquiry document
- All pages must be initialed
- All certificates submitted must be valid

- Files must be uploaded to the relevant folders (i.e. Section 1 – Commercial and Financial Requirements).

SECTION	Documents are Uploaded in the Relevant Folders/Sections
SECTION 1 – Commercial and Financial	✓
SECTION 2 - Technical	✓
SECTION 3 - SDL & I	✓
SECTION 4 - Quality	✓
SECTION 5 - Safety	✓
SECTION 6 - Environmental	✓

- The Tenderer must upload the tender via Eskom Tender bulletin site on the Eskom E- tendering page.

- All documents to be submitted in a PDF format (The upload size per document is 500 megabytes and total submission is restricted to 4 gigabytes).
- The price list needs to be completed on the NEC3 Supply Contract and submitted in PDF (this is mandatory).
- No Zipped/condensed files can be uploaded.
- No hard copy will be accepted.

Note: If for some reason you resubmit your tender, then only the latest version of the tender submitted will be accepted and all previous submission/s will be null and void.

- Tenderers are encouraged to continuously check the bulletins for the latest updates or addenda while the tender is still open.
- Tenderers are also encouraged to check the bulletins for uploaded clarification questions and answers.

- Vendors without an Eskom Vendor Number may submit a tender.
- Vendor Management (for companies with no vendor number) evaluations will still need to be done prior to the company being able to sign a contract. Only once all the required evaluations are done and passed successfully will the company be able to sign the contract and be legible to receive work.

- All presentations will be uploaded to the bulletins.
- All questions raised at this clarification meeting and those emailed to the Buyer will be posted to Eskom's tender bulletin and National Treasury's e-portal. Answers will also be posted to the same platforms.
- Tenderers are encouraged to ensure that their tender documents meet all the requirements of the tender, before uploading their submission.
- Tenderers are encouraged to submit/upload their tender documents the day before the tender closes.

REMINDER: The closing date for submissions is 30 September 2026 at 10h00am.



Thank you